| Rank | City | Luxury ADR | Upper-Upscale ADR | Upscale ADR | $\begin{gathered} \text { Midscale } \\ \text { ADR } \end{gathered}$ | $\begin{aligned} & \text { Economy } \\ & \text { ADR } \end{aligned}$ | \% Tax Rate | Total Avg w/Tax ADR | $\begin{gathered} \text { yOY } \\ \text { \% Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | New York City, NY | \$450.18 | \$219.13 | \$153.54 | \$166.24 | \$129.18 | 14.75\% | \$256.64 | -29.22\% |
| 2 | Santa Barbara, CA | \$460.41 | \$166.69 | \$150.88 | \$132.66 | \$110.46 | 20.75\% | \$246.60 | 0.58\% |
| 3 | Boston, MA | \$324.11 | \$234.87 | \$157.40 | \$160.14 | \$94.97 | 14.45\% | \$222.37 | -28.20\% |
| 4 | White Plains, NY | \$208.20 | \$175.45 | \$164.40 | \$234.00 | - | 11.38\% | \$217.76 | -3.44\% |
| 5 | Washington, DC | \$287.54 | \$206.02 | \$158.27 | \$151.82 | \$127.63 | 14.95\% | \$214.10 | -24.22\% |
| 6 | San Francisco, CA | \$271.19 | \$204.58 | \$159.93 | \$149.43 | \$119.04 | 16.75\% | \$211.12 | -43.69\% |
| 7 | Honolulu, HI | \$211.77 | \$201.96 | \$168.81 | \$176.55 | \$122.71 | 14.75\% | \$202.37 | -21.77\% |
| 8 | Sacramento, CA | \$360.98 | \$153.17 | \$128.62 | \$125.71 | \$90.53 | 15.00\% | \$197.57 | 8.04\% |
| 9 | Los Angeles, CA | \$258.14 | \$172.45 | \$146.06 | \$135.36 | \$119.15 | 15.50\% | \$192.00 | -20.06\% |
| 10 | Sarasota, FL | \$359.59 | \$164.18 | \$124.70 | \$116.78 | \$90.60 | 12.00\% | \$191.71 | -15.25\% |
| 11 | Phoenix, AZ | \$332.53 | \$173.00 | \$135.36 | \$115.83 | \$79.12 | 12.57\% | \$188.18 | -3.42\% |
| 12 | Seattle, WA | \$246.51 | \$191.66 | \$138.46 | \$126.16 | \$92.95 | 15.50\% | \$183.81 | -22.37\% |
| 13 | Philadelphia, PA | \$249.07 | \$151.40 | \$149.62 | \$134.89 | \$109.41 | 15.50\% | \$183.51 | -19.41\% |
| 14 | Ft Lauderdale, FL | \$295.12 | \$166.87 | \$133.55 | \$117.03 | \$102.13 | 12.00\% | \$182.49 | -6.26\% |
| 15 | Chicago, IL | \$250.07 | \$175.98 | \$121.37 | \$111.19 | \$104.96 | 17.39\% | \$179.27 | -29.77\% |
| 16 | Charlotte, NC | \$296.44 | \$165.39 | \$120.62 | \$107.21 | \$71.68 | 15.75\% | \$176.25 | -9.18\% |
| 17 | Orlando, FL | \$309.65 | \$159.49 | \$123.47 | \$109.41 | \$79.03 | 12.50\% | \$175.74 | -10.13\% |
| 18 | San Diego, CA | \$217.42 | \$186.88 | \$136.81 | \$136.82 | \$100.63 | 12.50\% | \$175.17 | -17.30\% |
| 19 | Denver, CO | \$284.62 | \$157.78 | \$113.06 | \$117.12 | \$83.32 | 15.75\% | \$174.99 | -20.40\% |
| 20 | San Jose, CA | \$188.85 | \$183.19 | \$149.68 | \$136.37 | \$107.63 | 14.00\% | \$174.58 | -42.02\% |
| 21 | Rochester, MN | \$195.95 | \$233.10 | \$135.29 | \$114.61 | \$77.92 | 15.13\% | \$174.27 | -15.90\% |
| 22 | Las Vegas, NV | \$271.53 | \$155.07 | \$121.59 | \$105.87 | \$97.13 | 13.38\% | \$170.34 | -11.24\% |
| 23 | Charleston, SC | \$229.56 | \$190.65 | \$131.67 | \$128.00 | \$84.72 | 11.00\% | \$169.74 | -12.16\% |
| 24 | Miami, FL | \$245.87 | \$168.25 | \$127.17 | \$111.65 | \$89.78 | 14.00\% | \$169.34 | -12.91\% |
| 25 | St Louis, MO | \$286.21 | \$133.96 | \$111.19 | \$101.67 | \$73.44 | 18.93\% | \$168.04 | -8.85\% |
| 26 | Nashville, TN | \$212.72 | \$169.63 | \$128.03 | \$123.65 | \$83.00 | 15.25\% | \$165.28 | -22.42\% |
| 27 | Austin, TX | \$231.83 | \$170.18 | \$118.90 | \$117.55 | \$78.37 | 15.00\% | \$164.87 | -25.84\% |
| 28 | Atlanta, GA | \$228.91 | \$155.39 | \$123.31 | \$114.38 | \$81.34 | 16.90\% | \$164.44 | -15.62\% |
| 29 | Wilmington, DE | \$211.71 | \$167.31 | \$148.56 | \$123.51 | \$89.00 | 8.00\% | \$159.86 | -2.32\% |
| 30 | Portland, OR | \$207.11 | \$150.69 | \$129.29 | \$124.69 | \$81.42 | 15.30\% | \$159.85 | -21.65\% |
| 31 | Oakland, CA | \$168.91 | \$142.68 | \$150.09 | \$138.92 | \$97.04 | 14.00\% | \$159.06 | -35.54\% |
| 32 | New Orleans, LA | \$184.64 | \$161.58 | \$120.33 | \$115.66 | \$86.36 | 17.75\% | \$157.45 | -20.04\% |
| 33 | Providence, RI | \$144.09 | \$179.41 | \$144.36 | \$139.29 | \$85.97 | 13.00\% | \$156.65 | -15.32\% |
| 34 | Hartford, CT | \$186.86 | \$157.96 | \$131.08 | \$118.42 | \$77.00 | 15.00\% | \$154.40 | -19.74\% |
| 35 | Tampa, FL | \$186.72 | \$164.83 | \$125.66 | \$120.92 | \$90.46 | 12.00\% | \$154.24 | -11.73\% |
| 36 | Houston, TX | \$229.27 | \$157.73 | \$105.92 | \$95.24 | \$69.52 | 17.00\% | \$153.90 | -14.13\% |
| 37 | Newark, NJ | \$206.16 | \$139.05 | \$123.83 | \$114.83 | \$91.58 | 13.63\% | \$153.50 | -27.66\% |
| 38 | Baltimore, MD | \$230.73 | \$132.84 | \$110.88 | \$111.31 | \$76.61 | 15.50\% | \$153.01 | -19.32\% |
| 39 | Dallas, TX | \$225.32 | \$140.08 | \$109.37 | \$106.30 | \$72.56 | 15.00\% | \$150.34 | -20.00\% |
| 40 | Detroit, MI | \$156.37 | \$192.94 | \$132.77 | \$99.13 | \$77.70 | 14.00\% | \$150.23 | -12.46\% |
| 41 | Savannah, GA | \$199.98 | \$160.74 | \$112.54 | \$98.77 | \$90.66 | 13.00\% | \$149.77 | -7.78\% |
| 42 | Cleveland, OH | \$185.70 | \$144.02 | \$115.05 | \$119.24 | \$75.84 | 16.50\% | \$149.08 | -15.34\% |
| 43 | Toledo, OH | \$216.78 | \$146.40 | \$110.85 | \$92.91 | \$65.40 | 17.25\% | \$148.29 | 12.89\% |
| 44 | Grand Rapids, MI | \$186.28 | \$158.63 | \$121.23 | \$105.27 | \$92.87 | 11.00\% | \$147.47 | -16.47\% |
| 45 | Pittsburgh, PA | \$217.50 | \$138.44 | \$118.20 | \$93.70 | \$77.08 | 14.00\% | \$147.04 | -16.93\% |
| 46 | Anaheim, Ca | \$149.07 | \$144.63 | \$128.05 | \$120.20 | \$111.00 | 11.00\% | \$144.96 | -29.49\% |
| 47 | Little Rock, AR | \$229.00 | \$125.19 | \$105.52 | \$94.39 | \$74.73 | 15.00\% | \$144.63 | 4.94\% |
| 48 | Minneapolis, MN | \$174.90 | \$138.15 | \$118.74 | \$112.27 | \$90.91 | 13.40\% | \$144.01 | -21.19\% |
| 49 | Salt Lake City, UT | \$199.81 | \$136.07 | \$108.86 | \$107.73 | \$84.41 | 12.92\% | \$143.84 | -22.61\% |
| 50 | Albany, NY | \$161.60 | \$151.11 | \$114.58 | \$105.83 | \$96.91 | 14.00\% | \$143.65 | -13.11\% |


| Rank | City | Luxury ADR | Upper-Upscale ADR | $\begin{aligned} & \text { Upscale } \\ & \text { ADR } \end{aligned}$ | $\begin{aligned} & \text { Midscale } \\ & \text { ADR } \end{aligned}$ | $\begin{aligned} & \text { Economy } \\ & \text { ADR } \end{aligned}$ | \% Tax Rate | Total Avg w/Tax ADR | $\begin{gathered} \text { YOY } \\ \text { \% Change } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 51 | Fresno, CA | \$182.00 | \$115.47 | \$127.69 | \$120.73 | \$83.08 | 13.50\% | \$142.78 | 0.97\% |
| 52 | Spokane, WA | \$179.69 | \$145.98 | \$121.19 | \$100.53 | \$87.79 | 12.10\% | \$142.41 | -2.58\% |
| 53 | Raleigh, NC | \$153.61 | \$146.85 | \$126.71 | \$104.56 | \$94.60 | 13.25\% | \$141.86 | -11.32\% |
| 54 | Jacksonville, FL | \$198.16 | \$136.37 | \$116.19 | \$97.41 | \$77.51 | 13.00\% | \$141.40 | -11.94\% |
| 55 | Cincinatti, OH | \$159.78 | \$140.94 | \$122.41 | \$108.97 | \$67.62 | 17.50\% | \$140.94 | -16.55\% |
| 56 | San Antonio, TX | \$176.14 | \$139.69 | \$100.41 | \$106.38 | \$73.41 | 17.50\% | \$140.07 | -12.17\% |
| 57 | Indianapolis, IN | \$166.03 | \$139.77 | \$107.77 | \$107.44 | \$75.04 | 17.00\% | \$139.48 | -14.84\% |
| 58 | Tucson, AZ | \$151.17 | \$142.70 | \$113.46 | \$118.82 | \$94.23 | 12.05\% | \$139.03 | -4.15\% |
| 59 | Corpus Christi, TX | \$179.87 | \$124.66 | \$112.41 | \$95.64 | \$87.49 | 15.00\% | \$138.02 | 3.70\% |
| 60 | Memphis, TN | \$147.96 | \$131.23 | \$115.33 | \$102.68 | \$87.26 | 17.75\% | \$137.64 | -11.68\% |
| 61 | Des Moines, IA | \$179.37 | \$140.11 | \$122.50 | \$99.07 | \$73.36 | 12.00\% | \$137.63 | -8.81\% |
| 62 | Buffalo, NY | \$172.18 | \$136.43 | \$114.28 | \$99.06 | \$81.33 | 13.75\% | \$137.25 | -17.10\% |
| 63 | Allentown, PA | \$151.10 | \$138.94 | \$118.71 | \$113.52 | \$94.59 | 10.00\% | \$135.71 | -3.77\% |
| 64 | Kansas City, M0 | \$149.62 | \$138.72 | \$113.25 | \$99.55 | \$77.73 | 16.98\% | \$135.43 | -13.86\% |
| 65 | Birmingham, AL | \$150.23 | \$129.37 | \$112.77 | \$103.58 | \$78.91 | 17.50\% | \$135.09 | -10.36\% |
| 66 | Charleston, WV | \$138.79 | \$155.26 | \$119.65 | \$107.54 | \$71.36 | 13.00\% | \$133.93 | -8.07\% |
| 67 | Greensboro, NC | \$169.49 | \$140.37 | \$116.22 | \$91.17 | \$71.63 | 12.75\% | \$132.79 | -8.26\% |
| 68 | Columbus, OH | \$137.67 | \$139.42 | \$115.86 | \$106.31 | \$63.05 | 17.50\% | \$132.14 | -10.15\% |
| 69 | Omaha, NE | \$150.20 | \$120.91 | \$106.60 | \$95.62 | \$74.94 | 20.50\% | \$132.13 | -16.94\% |
| 70 | Louisville, KY | \$136.37 | \$134.52 | \$115.17 | \$105.30 | \$74.35 | 16.07\% | \$131.33 | -22.71\% |
| 71 | Jackson, MS | \$130.20 | \$148.17 | \$118.42 | \$97.82 | \$95.44 | 11.00\% | \$130.99 | 4.41\% |
| 72 | Milwaukee, WI | \$141.20 | \$142.09 | \$108.07 | \$94.78 | \$82.46 | 15.10\% | \$130.89 | -19.51\% |
| 73 | Lexington, KY | \$146.82 | \$132.36 | \$109.57 | \$106.43 | \$70.67 | 15.50\% | \$130.71 | -5.32\% |
| 74 | Knoxville, TN | \$146.25 | \$129.33 | \$114.05 | \$101.45 | \$65.31 | 17.25\% | \$130.47 | -5.37\% |
| 75 | Richmond, VA | \$148.15 | \$134.92 | \$113.21 | \$107.95 | \$67.57 | 13.30\% | \$129.57 | -22.74\% |
| 76 | Peoria, IL | \$146.76 | \$129.16 | \$110.79 | \$104.88 | \$64.40 | 15.00\% | \$127.88 | -3.08\% |
| 77 | Greenville, SC | \$164.83 | \$142.38 | \$111.06 | \$100.41 | \$65.79 | 9.00\% | \$127.41 | -12.56\% |
| 78 | Chattanooga, TN | \$116.65 | \$147.07 | \$116.67 | \$89.65 | \$71.44 | 17.25\% | \$126.98 | -12.39\% |
| 79 | Madison, WI | \$162.87 | \$109.00 | \$108.59 | \$100.78 | \$72.38 | 14.50\% | \$126.78 | -24.37\% |
| 80 | Mobile, AL | \$132.44 | \$139.09 | \$118.54 | \$97.71 | \$68.12 | 14.00\% | \$126.74 | 0.96\% |
| 81 | Biloxi, MS | \$151.39 | \$115.18 | \$114.84 | \$97.14 | \$82.29 | 12.00\% | \$125.63 | 7.25\% |
| 82 | Columbia, SC | \$143.87 | \$126.78 | \$111.84 | \$104.47 | \$75.65 | 11.00\% | \$124.90 | -16.56\% |
| 83 | Shreveport, LA | \$140.85 | \$116.41 | \$107.95 | \$100.35 | \$73.37 | 15.60\% | \$124.60 | -0.43\% |
| 84 | Syracuse, NY | \$129.16 | \$129.64 | \$111.22 | \$100.39 | \$80.00 | 13.00\% | \$124.39 | -12.99\% |
| 85 | El Paso, TX | \$124.39 | \$129.75 | \$112.17 | \$100.03 | \$62.19 | 17.50\% | \$124.21 | -13.49\% |
| 86 | Tallahassee, FL | \$102.87 | \$142.16 | \$124.23 | \$105.40 | \$76.84 | 12.50\% | \$124.09 | -20.79\% |
| 87 | Rochester, NY | \$112.36 | \$123.66 | \$115.54 | \$112.04 | \$76.03 | 14.00\% | \$123.03 | -10.16\% |
| 88 | Harrisburg, PA | \$129.41 | \$139.96 | \$113.48 | \$99.91 | \$65.16 | 12.00\% | \$122.73 | -13.94\% |
| 89 | Oklahoma City, OK | \$142.71 | \$128.45 | \$102.13 | \$89.10 | \$74.41 | 14.13\% | \$122.53 | -9.20\% |
| 90 | Wichita, KS | \$118.47 | \$143.19 | \$104.89 | \$88.80 | \$70.35 | 16.25\% | \$122.23 | -10.18\% |
| 91 | Springfield, M0 | - | \$143.75 | \$113.40 | \$88.37 | \$73.66 | 15.60\% | \$121.14 | -8.58\% |
| 92 | Bakersfield, CA | \$134.74 | \$110.39 | \$110.99 | \$102.92 | \$73.31 | 12.00\% | \$119.25 | -7.75\% |
| 93 | Tulsa, OK | \$130.02 | \$137.93 | \$102.83 | \$86.24 | \$66.52 | 13.52\% | \$118.86 | 2.07\% |
| 94 | Akron, OH | - | \$116.21 | \$107.21 | \$100.62 | \$87.92 | 15.25\% | \$118.69 | -2.94\% |
| 95 | Baton Rouge, LA | \$112.21 | \$121.87 | \$111.93 | \$95.41 | \$69.52 | 16.00\% | \$118.54 | -9.12\% |
| 96 | Dayton, OH | \$121.70 | \$122.48 | \$106.63 | \$84.69 | \$81.28 | 13.25\% | \$117.05 | -10.01\% |
| 97 | Norfolk, VA | \$110.55 | \$118.73 | \$104.65 | \$110.62 | \$53.04 | 14.00\% | \$113.45 | -17.96\% |
| 98 | Roanoke, VA | - | \$120.35 | \$108.79 | \$97.71 | \$72.86 | 13.30\% | \$113.22 | -11.60\% |
| 99 | Albuquerque, NM | \$111.13 | \$116.28 | \$102.25 | \$89.21 | \$79.36 | 13.50\% | \$113.10 | -14.55\% |
| 100 | Fort Wayne, IN | \$104.24 | \$113.05 | \$107.31 | \$98.73 | \$69.64 | 14.00\% | \$112.40 | -18.38\% |

